



Annual Trade Show
Wednesday, April 15, 2026



SHOW SCHEDULE

Tuesday, April 14, 2026

10:00 a.m. - 5:00 p.m.	Set up booths
4:00 p.m.	Mandatory vendor meeting
5:00 – 7:30 p.m.	Social for Key Accounts and Premium Vendors

Wednesday, April 15, 2026

9:00 a.m. — 3:30 p.m.	Showtime
7:00 p.m.	Booths dismantled and out

On Wednesday, April 15, 2026, Joe Smith Company will host its Annual Trade Show. The show will be held at Downstream Casino Resort and will offer 55 booths. Manufactures/brokers who submit all their forms by January 1, 2026, will be included in a Power Buy Pre-Show publication that will go to all Joe Smith Company customers. If vendors do not wish to be a part of the Power Buy Pre-Show publication, they still need to complete and submit their show registration forms by January 15, 2026. We have told our customers that this is a buying show, so please have products for them to buy.

Hotel Information

Downstream Casino Resort

69300 East Nee Road
Quapaw, Oklahoma 74363
918-919-6000 or 1-888-396-7876
Rate: \$99.00 – Two Queen beds
\$99.00 – King bed

Room block goes off March 23, 2026.
We suggest making your reservation early,
as this hotel typically sells out of rooms.
All rooms are nonsmoking.

Group code: JSVEND

Be sure to mention you are with the Joe Smith Company Trade Show – JSVEND block – for these rates.

BOOTH AGREEMENT
Annual Trade Show
Wednesday, April 15, 2026



Company Name:

Rep/Broker Name:

Rep/Broker Address:

Rep/Broker—City/State/Zip:

Rep/Broker Phone: Fax:

Rep/Broker Email:

Booth options:

We would like to request booth(s) at \$1,200 each. All 8'x 8' booths include: door prizes, pipe, and drape, one 6' table, 2 chairs and 1-110-volt electrical outlets (if requested).

We would like to request Premium Booth(s) at \$1,600 each.

With purchase of Premium Booths, vendor receives:

- Private meeting with sales staff (if requested)
- Tuesday Night Pre-Show Event for key customers and free pass
- Premium booth location
- Named \$100 door prize with show day announcement and much more

Indicate how you wish your booth sign(s) to read (please print):

Individuals working our booth (please print):

I realize that payment must be made by January 15, 2026. I realize that payments not received by the scheduled date will be deducted from the next invoice.

Signed:

Name:

Title: Date:

Return this completed form and payment by January 1, 2026, for Power Buy Pre-Show inclusion and **NO LATER than January 15, 2026**, to be in the show.
Joe Smith Company, Attn: Trade Show, P. O. Box 4, Pittsburg, KS 66762
Phone: 620/231-3610 FAX: 620/231-2545 Email: joesmithco1@gmail.com

VENDOR BILLBACK AUTHORIZATION
Annual Trade Show
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Note: If expenses will be divided between more than one manufacturer, please complete this same form for each manufacturer. *If purchasing multiple booths, please indicate which manufacturers you would like placed together in the same booth.*

Vendor Name (s):

Trade Show Booths & Electrical Expenses

- I prefer to pay by check. Please provide a billback invoice sent to me to pay from.
- I prefer a deduction taken off the next available invoice. An invoice will be provided.
- I prefer to pay by a credit. An invoice will be provided.

Trade Show Samples Pulled From JSC

- I will not pull inventory from JSC.
- I prefer to pay by check. Please provide a billback invoice sent to me to pay from.
- I prefer a deduction taken off the next available invoice after the show. Invoice provided.
- I prefer to pay by a credit. An invoice will be provided.

Trade Show Allowances

- I will not have any Trade Show Allowances.
- I prefer to pay by check. Please provide a billback invoice sent to me to pay from.
- I prefer a deduction taken off the next available invoice. Invoice provided.
- I prefer to pay by a credit. An invoice will be provided.
- All allowances will be paid off invoice by the manufacturer.

Vendor Signature

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TRADE SHOW PRODUCT INFORMATION

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Note: For everyday stocked items at Joe Smith Company, you need not complete this form.

*All **NEW show items** must be included on this form. Form may be duplicated for each show item submitted. Manufacturer spec sheets can be submitted instead of this form for new items. **Return this completed form and payment by January 1, 2026, for Power Buy Pre-Show inclusion and NO LATER than January 15, 2026, to be in the show.** To prevent delays in authorization, please complete form entirely. No new items will be shown at the trade show without prior approval.*

Company Name

Broker Name

Item Description

Date Available

Item Count

Case Count

Case Weight

Case UPC - - - - *14 digit UPC code required

Box UPC - - - *12 digit UPC code required

Pkg UPC - - - *12 digit UPC code required

Cost per case

Allowance OI BB Total Allowance

Dates allowance available through

Vendor Item DOT #

Pre-priced YES NO If yes, retail price

This is one of my Power Buy items for 2026 (**be sure to send a high-resolution JPEG file to JSC by Jan.1st**).

BOOTH REQUIREMENTS

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Company Name:

Broker Name:

Booth Electrical Requirements

Note: The booth fee includes one 110 volts/15-amp single phase outlet, if requested in advance. Additional outlets will be billed accordingly.

One 110 volt/15-amp single phase outlet included in booth fee. Indicate if needed Yes No

Additional 110 volt/15-amp single phase outlet X \$20 each =

208 volts/20-amp single phase outlet X \$50 each =

208 volt/50 amp 220 3 phase outlet X \$50 each =

Only limited electrical outlets can be added show day and will be done at a premium price of \$100 per outlet. We suggest that you plan your booth arrangements and electrical needs in advance.

Please list the appliances and/or electrical items you will be using show day:

Additional Draped Table Needs

Note: The booth fee includes one 6' draped table, 2 chairs and a trash can. Additional draped tables can be requested and billed accordingly.

6' draped tables X \$15 each to my booth(s). =

Notes:

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620/231-3610 Email: joesmithco1@gmail.com